

MAIL TO:
Office of the Attorney General
Registry of Charitable Trusts
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Sacramento, CA 95814
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WEB SITE ADDRESS:
<http://ag.ca.gov/charities/>

COMMERCIAL FUND-RAISER FOR CHARITABLE PURPOSES

2002 ANNUAL FINANCIAL REPORT

(California Government Code Section 12599)

Failure to file annual financial report by January 30 annually for each calendar year of solicitation may result in fines or filing penalties as defined in Government Code Section 12586.1

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



Name and Address of Commercial Fund-raiser: 927 ASSOCIATED COMMUNITY SERVICES 24681 NORTHWESTERN #250 SOUTHFIELD, MI 48075	Name and Address of Charitable Organization: CT No. <u>89865</u> F.E.I.N. No. <u>58-1494135</u> Youth Development Fund, Inc. Name of Charity <u>8 Canberra Drive</u> Address of Charity <u>Knoxville</u> TN <u>37923</u> City, State, and ZIP Code of Charity
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National Campaign ☐ California Campaign ☒

Telemarketing held (on) (from) 3-15-, 2002, to 12-31-, 2002
(Type of Activity) (Date or dates must be shown)

Is the contract between the commercial fund-raiser and charity based upon a fee or percentage of revenue? (check one)

If other, provide brief explanation _____

Fee ☐ Percentage ☒
Other ☐

1. REVENUE

A. Cash contributions	<u>\$931,315.30</u>	A.
B. Entertainment sales or admission charges	_____	B.
C. Sales from products	_____	C.
D. Advertisement sales	_____	D.
E. Membership fees	_____	E.
F. Other sources: (Specify)		
a. _____	_____	Fa.
b. _____	_____	Fb.
c. _____	_____	Fc.
d. _____	_____	Fd.

G. TOTAL REVENUE

\$931,315.30 G.

2. EXPENSES

A. Fees or commissions	<u>\$763,678.55</u>	A.
B. Salaries	_____	B.
C. Payroll taxes	_____	C.
D. Employee benefits	_____	D.
E. Cost of merchandise for resale	_____	E.
F. Cost of entertainment	_____	F.
G. Postage	_____	G.
H. Advertising	_____	H.
I. Telephone	_____	I.
J. Rental of equipment	_____	J.
K. Facilities charge	_____	K.
L. Permits	_____	L.
M. Other expenses: (Specify)		
a. _____	_____	Ma.
b. _____	_____	Mb.
c. _____	_____	Mc.
d. _____	_____	Md.

N. TOTAL EXPENSES

402389

\$763,678.55 N.

3. Amount to Charity \$167,636.75 3.
4. Less additional fund-raising expenses paid by charity (to be completed by charity) 0 4.
5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s) 0 5.
6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3) \$167,636.75 6.
7. (a) Does any officer, director, partner or owner of the Commercial Fund-raiser have any affiliation with or control over, directly or indirectly, the charitable organization for which the Commercial Fund-raiser has contracted to solicit?
☐ Yes ☒ No If "yes," complete the following:

Name of officer, director, partner or owner of Commercial Fund-raiser	Name and address of charitable organization	Relationship of officer, etc. To charitable organization

(b) For each affiliation identified in 7 (a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

[Signature] R. William Burland President 1-31-03
Signature of authorized officer (Commercial Fund-raiser) Printed Name Title Date

This report must be signed by two officers or directors of the charitable organization for verifying the distribution.

[Signature] RICK BOWEN PRESIDENT 1/29/03
Signature of authorized officer/director (Charity) Printed Name Title Date

[Signature] ANDREW S. JAMES SEC/Treas. 1-30-03
Signature of authorized officer/director (Charity) Printed Name Title Date

RECEIVED
FEB 18 2003
Attorney General's
Registry of Charitable Activities

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